Improving Team Outcomes

WHEN WORKING WITH AN ORANGE
✓ Recognize their need for freedom
✓ Help them think before they act
✓ Play with them
✓ Allow them to have fun
✓ Recognize that their stress comes from boredom
✓ Praise their energy

WHEN WORKING WITH A BLUE
✓ Show them emotion
✓ Share your dreams and fears with them
✓ Recognize their need to be a part of things
✓ Be open and honest
✓ Show you care with a touch, hug, or handshake
✓ Respect their need to care deeply about others
✓ Deal with them one on one

WHEN WORKING WITH A GOLD
✓ Respect their need for security
✓ Spend time planning with them
✓ Praise them for their neatness and organization
✓ Remember important dates
✓ Define their tasks clearly
✓ Share responsibilities with them
✓ Accept their lists and plans

WHEN WORKING WITH A GREEN
✓ Recognize their need for independence
✓ Value their thinking
✓ Accept their lack of emotion
✓ Realize that their stress comes from a fear of looking foolish
✓ Allow them to be critical of themselves
✓ Understand that their goal is to succeed
✓ Encourage them to explore

Adapted from True Colors, D. Lawhead